

Credit Facilities

For a borrower, the setting up of a lending arrangement is a complicated and detailed undertaking, and its terms must be manageable from both a financial and an operational standpoint. Our attorneys represents a wide range of borrowers across industry sectors, from start-ups to Fortune 500 public companies. When our clients are in need of debt financing — whether for capital expenditures, acquisitions, operational liquidity or any other business purpose — they rely on us to help navigate the lending landscape and implement credit facilities to fit their specific business objectives.

Navigating the Process

Our clients trust us to guide them through every step of the document-heavy borrowing process. From initial structuring to negotiating to closing, we help them think through the issues that matter most to their business. We work with them to ensure that each credit facility is tailored to their individual needs, and that all covenants, reporting requirements, and ongoing obligations are manageable and do not impose an undue burden on business operations going forward. We believe in setting the stage for productive long-term relationships between our clients and their respective lending partners.

A Pragmatic Approach

We routinely provide counsel across legal practice areas, getting to know each client's business and addressing their strategic and operational needs along the way. Our team takes a practical approach, following trends in the lending markets and helping clients focus on deal points important to them. We encourage them to keep their eye on the big picture and to avoid getting trapped negotiating on common sticking points. Since the firm also maintains robust litigation and insolvency practices, our advice is informed by our extensive experience in distressed and workout situations.

Representative Matters

- Counseled a global, independent media agency for iconic worldwide brands on structuring, negotiating and implementing its first, senior-secured credit facility to support the agency's strategic growth.
- Represented a leading U.S. developer, manufacturer, distributor and seller of nutritional supplements and wellness products. Completed an amended and restated senior credit facility with a syndicate of financial institutions led by Truist Bank.
- Advised the world's leading provider of prepaid and payment solutions on its senior credit facility with a syndicate of financial institutions led by a multinational investment bank.
- Represented a global sports league in its secured credit facility provided by one of the largest banks in the U.S.
- Guided an event planning agency in a senior, asset-based lending (ABL) credit facility with one of the largest publicly traded banks on the West Coast.
- Advised a provider of credit support and other services to energy service companies (ESCOs), in its warehouse lending facility with a private equity asset manager.

- Led the world's leading provider of chauffeured services and ground transportation logistics management in its asset-based lending (ABL) credit facility.