

Practising Law Institute Negotiating Commercial Leases 2020

Gerald R. Uram, Real Estate partner, will speak during three sessions at the Practising Law Institute's Negotiating Commercial Leases conference to be held in New York on February 27 – 28.

Sessions Overview

Gerry will speak during a session titled “Changing Lease Forms and Negotiating Tactics in the New Improving Economy and Tighter Leasing Market” in which he will discuss the impact of co-working arrangements on occupancy and startups, reduce leasing legal fees and layering of “theft by lease,” and lease takeover loan/agreements tools, among other topics.

Gerry will also speak during a session titled “Unanticipated Limitations in Long-Term Planning and Lease Restructuring,” in which he will discuss assignment and subletting, the pitfalls and benefits of lease restructuring and subleasing structures and protections.

In addition, Gerry will speak during a session titled “Commercial Leases: Fundamentals of Structuring for Buildability and Financing” in which he will discuss ground leases and good guy guaranties, “the gap” period obligations and work related provisions, among other topics.

Related People

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