Brian Gallagher

Partner

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Areas of Focus

Corporate + Transactions | Tax

"The key is to provide clear and concise advice, and creative solutions to my clients' tax problems."

Overview

Tax partner Brian Gallagher helps U.S. and international clients in wide-ranging industries with their federal, state, local and cross-border tax planning needs. His practice ranges from day-to-day tax advice on business operations, dispositions, joint ventures, and executive compensation through handling of tax controversies in federal, state and local judicial and administrative proceedings.

With exceptional technical knowledge and experience, Brian offers clear, sound tax advice on statutory and regulatory requirements in an ever-changing tax landscape. He deftly guides clients in international and U.S. taxable and tax-free business formations, investments, financings, mergers and acquisitions, dispositions, and restructurings. Brian also regularly advises on income tax issues relating to limited liability companies, limited partnerships, hedge funds, Subchapter S corporations, and real estate-related investments and dispositions, including like-kind exchange transactions.

Whether representing global clients in cross-border activities, tax strategizing with entertainers and athletes, or advising public charities, private foundations, or trade associations on formation and governance issues, Brian communicates clearly and structures optimal tax-efficient solutions based on each client's individual circumstances. In arguing before the IRS or litigating a contentious tax controversy, Brian is known for delivering tax-beneficial results for his clients.

Highly regarded for his skill and knowledge, Brian has served as a tax director for law firms' tax departments and as a mentor to a number of less experienced tax associates.

Representative Experience

- Counseled one of the largest online restaurant reservations and SaaS management enterprises from start-up to sale. Began advising at inception, with a series of venture capital raises and strategic acquisitions and tax counsel, and concluded with its sale to a financial services company.
- Offered tax advice and acted on behalf of a manufacturer and seller of nutritional supplement brands in its sale to a commercial provider of weight loss products.
- Counseled on tax issues as part of our guidance on the sale of a digital products agency to a leading private equity firm, allowing the agency's broad employee shareholder base to realize on the substantial equity value they had created, while continuing to participate in the company's future growth.
- Advised the founders and shareholders of a leading Latinx advertising agency on tax and other deal issues in its sale to a digital consulting company.

Insights + Events

Publication

D+G Memorandum: Coronavirus Aid, Relief and Economic Security Act (the CARES Act)
April 1, 2020

Alert

Coronavirus Aid, Relief and Economic Security Act: What You Need to Know
April 1, 2020

Alert

Tax Provisions Contained in the CARES Act
March 30, 2020

Alert

Supreme Court Rules “Amazon” / “Nexus” Taxes Are Permissible
July 12, 2018

Alert

Internet Vendors Now Face New Tax Obligations in Massachusetts
October 5, 2017

Credentials

Education

New York University (LL.M. (Taxation), 1986)
St. John's University (J.D., 1981)
Georgetown University (B.S., B.A., with departmental honors, 1978)

Bar Admissions

New York

Court Admissions

U.S. Tax Court

Associations

Member, New York State Bar Association