



## Davis+Gilbert's Robert A. Karin Honored as BTI Client Service All-Star for Third Time

The BTI Consulting Group, Inc. (BTI) has named Real Estate partner Robert A. Karin to its 2017 Client Service All-Stars list, marking the third time Mr. Karin has been given the widely respected client-service award. BTI, the leading provider of strategic market research to law firms, selects lawyers to its prestigious list of the best client-service providers in the profession based solely on unprompted client feedback. Mr. Karin was also chosen in 2014 and 2015.

With over 30 years of experience, Mr. Karin represents a broad array of businesses in the buying, selling, developing, leasing and financing of real property throughout the United States. His representation includes several major banks and asset-based lenders, national retailers, regional developers, and landlords of office, commercial, loft, mixed-use and hotel properties. A significant portion of his practice is devoted to negotiating and structuring acquisitions of retail and commercial properties and retail and office leases. Mr. Karin's tenant work includes representation of McDonald's Corporation, Uniqlo, Panera Bread, Chick-fil-A, Pret A Manger, Milos and many other prominent retailers, as well as UBS Financial Services and its affiliates, Bank of America and The Blackstone Group. Among owners and developers, he represents The Feil Organization, Basser Kaufman, Midwood Investment & Development and Wharton Realty Group.

The 319 attorneys in the *2017 BTI Client Service All-Stars* list were selected based on individual interviews with over 300 corporate counsel – from large fortune 1000 companies – who were asked to identify attorneys who demonstrate superior client service. Interviewees were asked to rate attorneys in six targeted areas: client focus, exceptional understanding of the clients' business, innovative thought leadership, outsized value, legal skills, and outstanding results.

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### Related People

#### **Robert A. Karin**

Partner/Co-Chair

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